C-2
WSSM: Don Schmitt

Aviation Lead Center
Customer & Weapon System Focused Metrics

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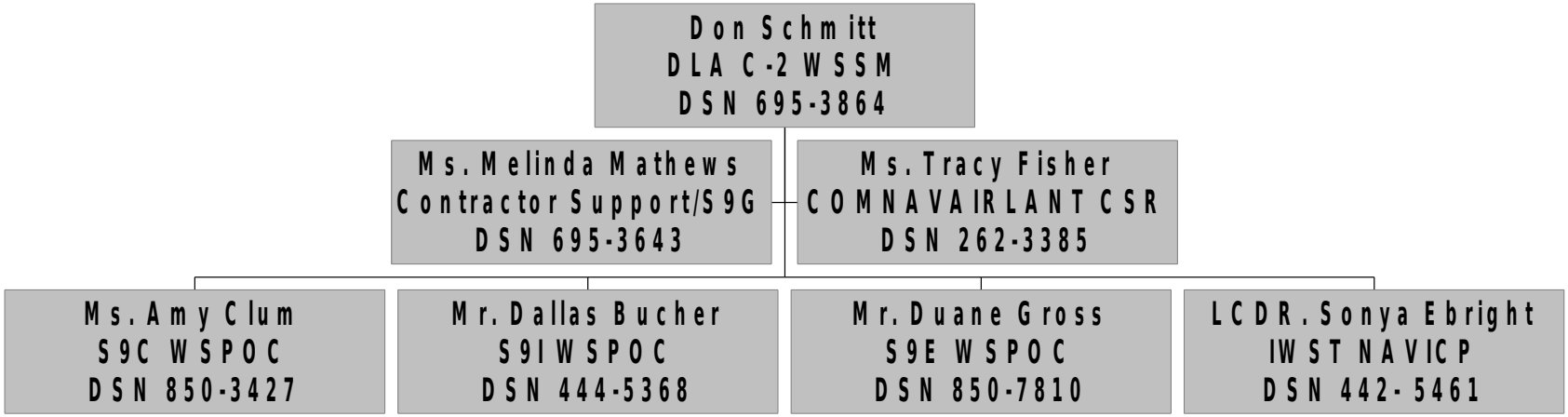
AVIATION LEAD CENTER MANAGEMENT TEAM



C-2 (WSDC - BPN) DODAAC TABLE

PM: CAPT Bob Labelle, USN
APML: George Lindsay
WSSM: Don Schmitt

OPERATIONAL			NADEP AIRFRAME	
DODAAC	LOCATION		DODAAC	LOCATION
R03363	CV-63		N00244	FISC SD
R03368	CVN-68		N45636	GSAC
R20993	CVN-70		N65923	NADEP CHERRY PT.
R21297	CVN-72		N65886	NADEP JAX
V03365	CVN-65		N65888	NADEP NI
V03367	CV-67		N3343A	NADEP NI
V03369	CVN-69			
V21247	CVN-71			
V21412	CVN-73			
V21847	CVN-74			
V21853	CVN-75			
N00188	NAS NORF			
N00246	NAS NORTH ISLAND			
N00189	FISC NORFOLK			
N62649	FISC YOKOSUKA			
N62995	NAS SIGONELLA			
N00421	NAS PATUXENT RIVER			

NSNs MANAGED SEP 04
SOURCE: CFM WEB PORTAL

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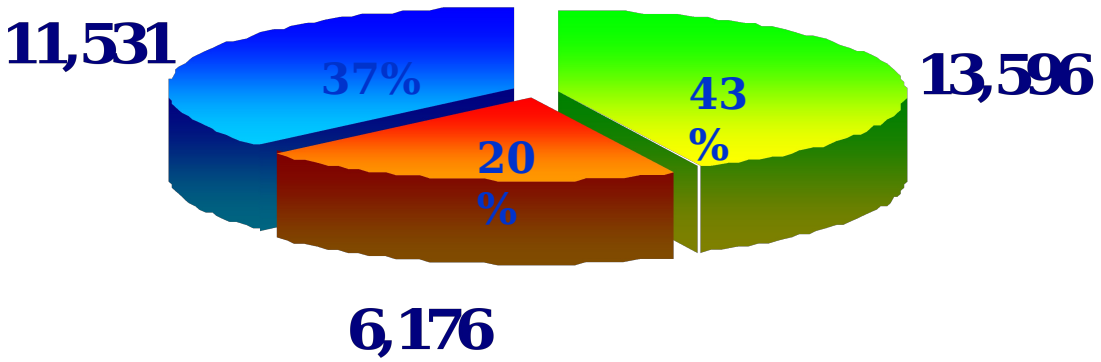


DSCC DSCR DSCP

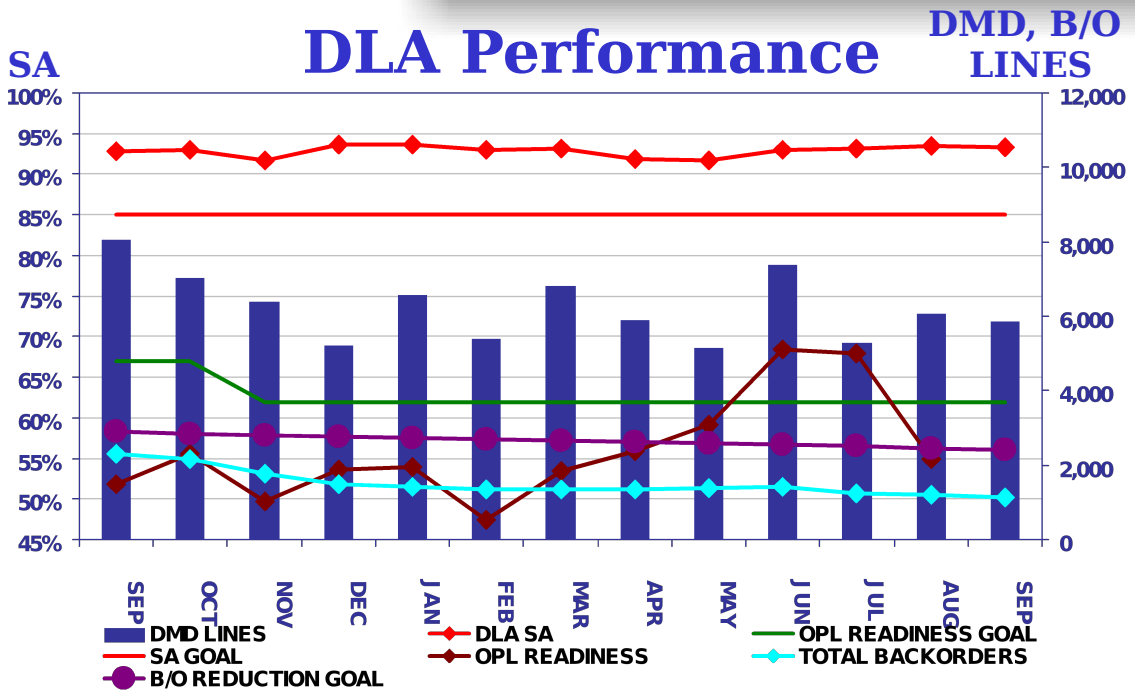
TOTAL – 31,303 NSNs

C-2 (BPN)

O GOAL IS BASED ON 18% REDUCTION

Don Schmitt

DLA Performance



ISSUE:

- **WS Failed MC Rate**

DISCUSSION:

- **NMCM 31.5%, NMCS 13.6%**
- **RFT GOAL 14.8, GAP 2.7**
- **DLA G-Series NSNs =37**
- **B/Os Down 4.7%, 57 Lines**

ACTION:

- **Working Top 50 B/Os at Each ICP**
- **Participate in CI Phone Con Bi-Weekly**
- **Participate In NAVRIIP Process**

Backorder Index 5.89

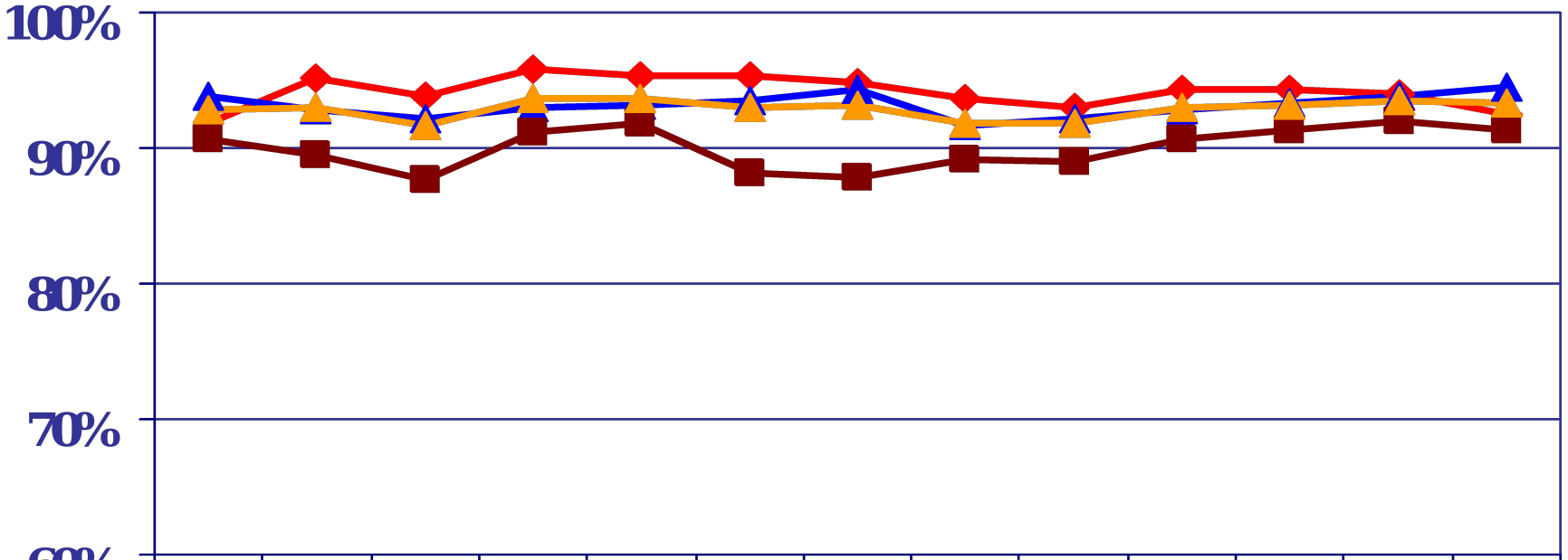
READINESS CRITERIA

	SA	MC
GOAL	85.0%	62.0%
ACTUAL	93.3%	54.9%

Source: CFM Web Portals

CUSTOMER FOCUSED METRICS
SUPPLY AVAILABILITY

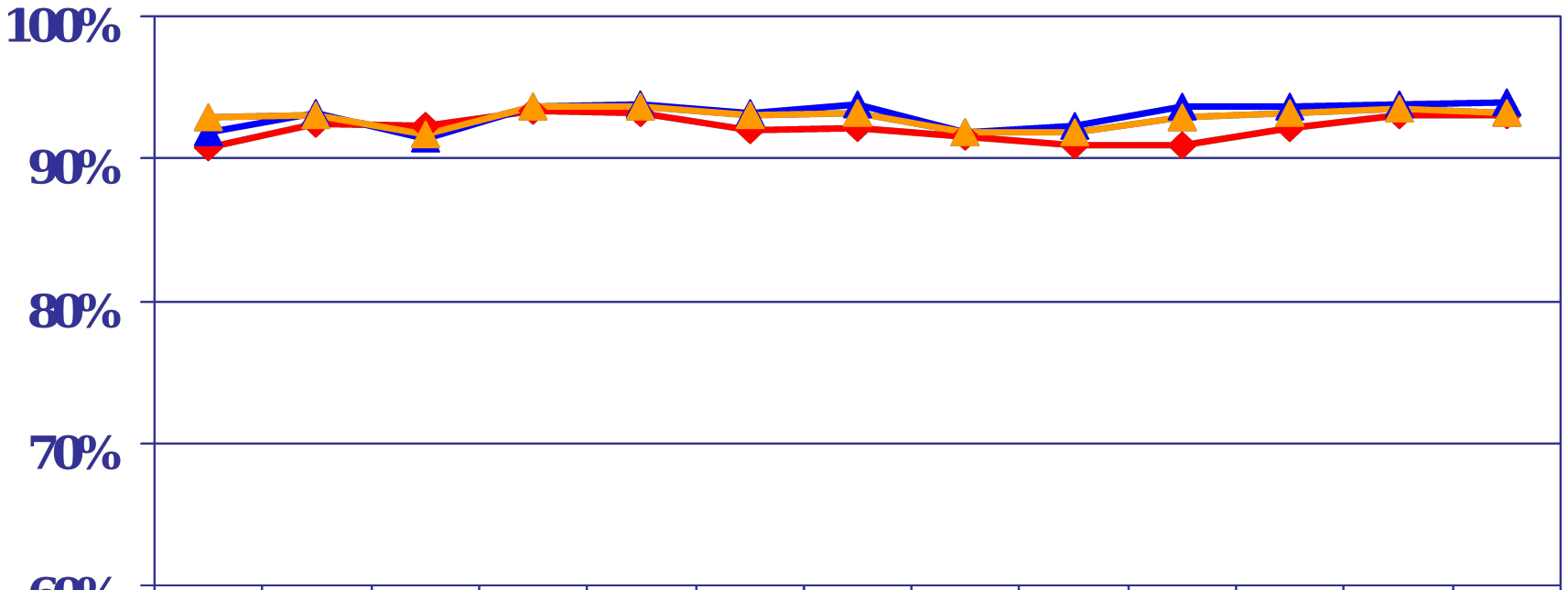
C-2 DLA TOTAL



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
DSCC	91.8%	95.2%	93.8%	95.9%	95.3%	95.3%	94.9%	93.7%	93.1%	94.3%	94.3%	94.0%	92.5%
DSCP	93.8%	92.8%	92.1%	93.1%	93.2%	93.5%	94.3%	91.7%	92.2%	92.8%	93.3%	93.8%	94.5%
DSCR	90.7%	89.6%	87.6%	91.2%	91.8%	88.2%	87.8%	89.2%	89.0%	90.7%	91.4%	92.0%	91.4%
DLA	92.9%	93.0%	91.7%	93.6%	93.6%	93.0%	93.2%	91.8%	91.8%	92.9%	93.2%	93.5%	93.3%

CUSTOMER FOCUSED METRICS
SUPPLY AVAILABILITY

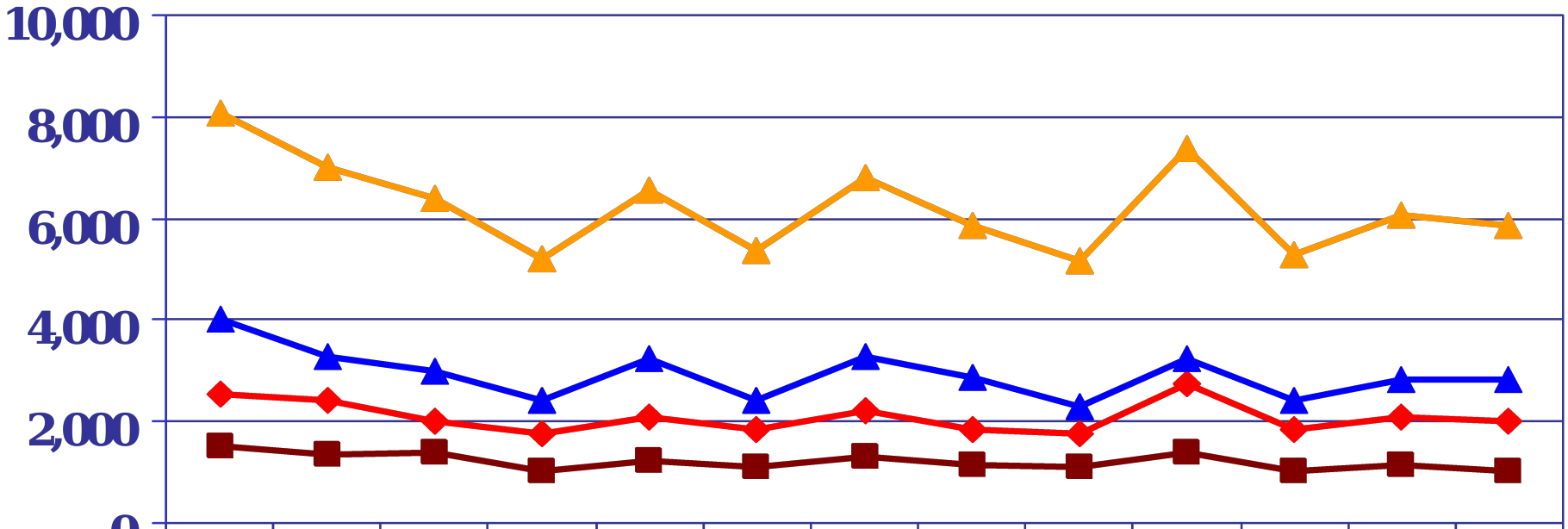
C-2 BY CUSTOMER SEGMENT



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
NADEP	90.8%	92.5%	92.3%	93.4%	93.2%	92.1%	92.1%	91.6%	90.9%	90.9%	92.2%	93.0%	93.0%
Operational	91.8%	93.3%	91.4%	93.7%	93.8%	93.2%	93.7%	91.9%	92.3%	93.6%	93.6%	93.8%	94.0%
DLA Total	92.9%	93.0%	91.7%	93.6%	93.6%	93.0%	93.2%	91.8%	91.8%	92.9%	93.2%	93.5%	93.3%

CUSTOMER FOCUSED METRICS DEMAND PATTERN

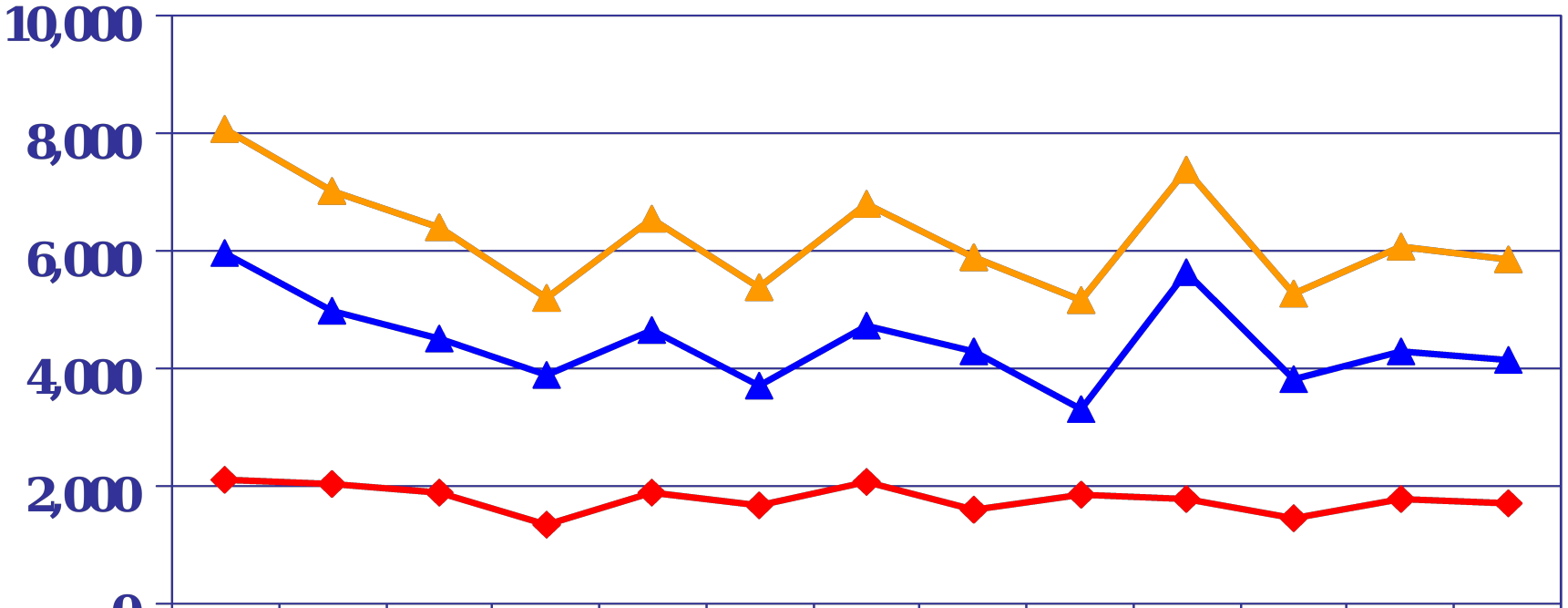
C-2 TOTAL



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
DSCC	2,538	2,409	1,995	1,751	2,093	1,846	2,222	1,846	1,758	2,755	1,843	2,097	2000
DSCP	4,013	3,279	3,008	2,422	3,236	2,433	3,277	2,889	2,279	3,239	2,405	2,821	2,833
DSCR	1,522	1,340	1,379	1,044	1,229	1,102	1,300	1,143	1,122	1,402	1,042	1,156	1,011
DLA	8,073	7,028	6,382	5,217	6,558	5,381	6,799	5,878	5,159	7,396	5,290	6,074	5,844

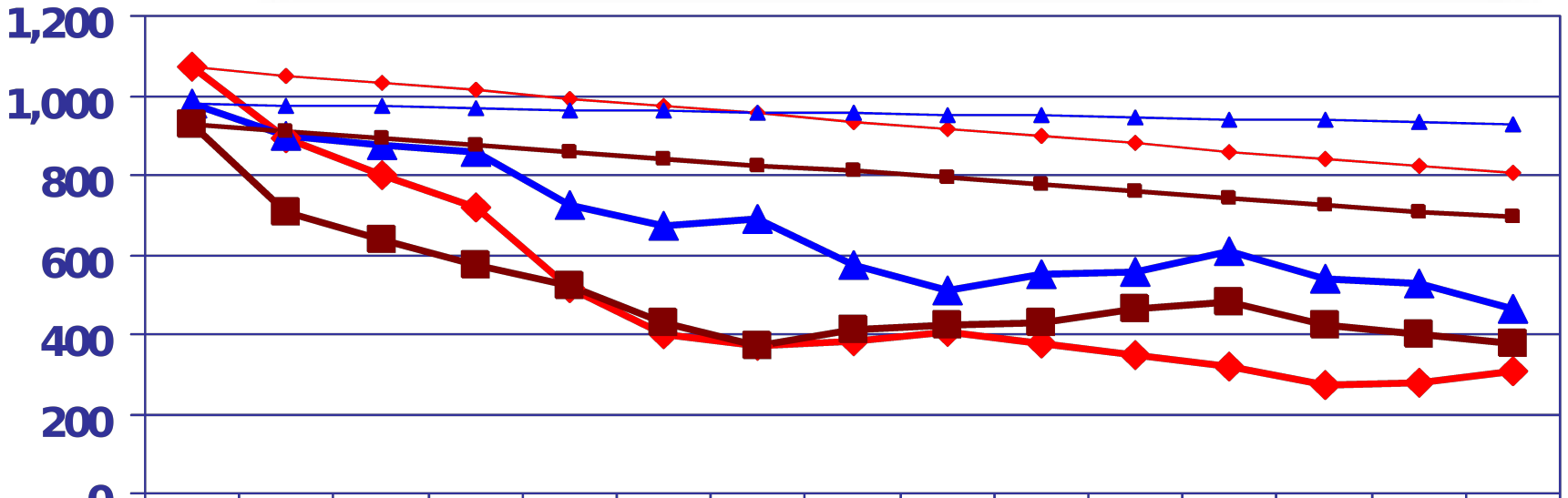
CUSTOMER FOCUSED METRICS DEMAND PATTERN

C-2 BY CUSTOMER SEGMENT



	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
NADEP	2,107	2,048	1,874	1,336	1,906	1,687	2,084	1,590	1,853	1,775	1,464	1,800	1,706
Operational	5,966	4,980	4,508	3,881	4,652	3,694	4,715	4,288	3,306	5,621	3,826	4,274	4,138
DLA Total	8,073	7,028	6,382	5,217	6,558	5,381	6,799	5,878	5,159	7,396	5,290	6,074	5,844

C-2 BACKORDER REDUCTION GOALS BY ICP



	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP
DSCC	1070	895	798	720	518	398	371	380	405	374	348	316	270	276	307
DSCC GOAL	1070	1051	1032	1013	994	974	955	936	917	898	879	860	841	822	803
DSCP	979	898	878	858	724	670	687	576	513	553	558	607	539	530	462
DSCP GOAL	979	976	972	969	965	962	958	955	951	948	944	941	937	934	930
DSCR	925	710	639	573	524	429	373	410	424	429	465	480	426	398	378
DSCR GOAL	925	908	892	875	859	842	826	809	793	776	760	743	727	710	694

Source: CFM Web Portal

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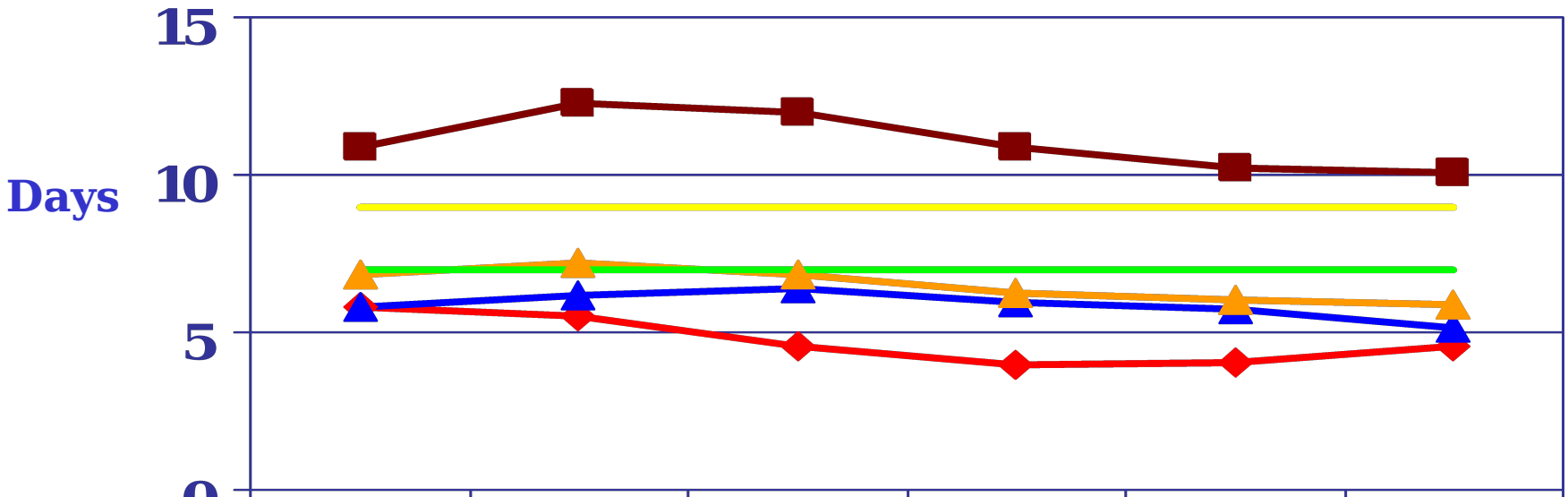
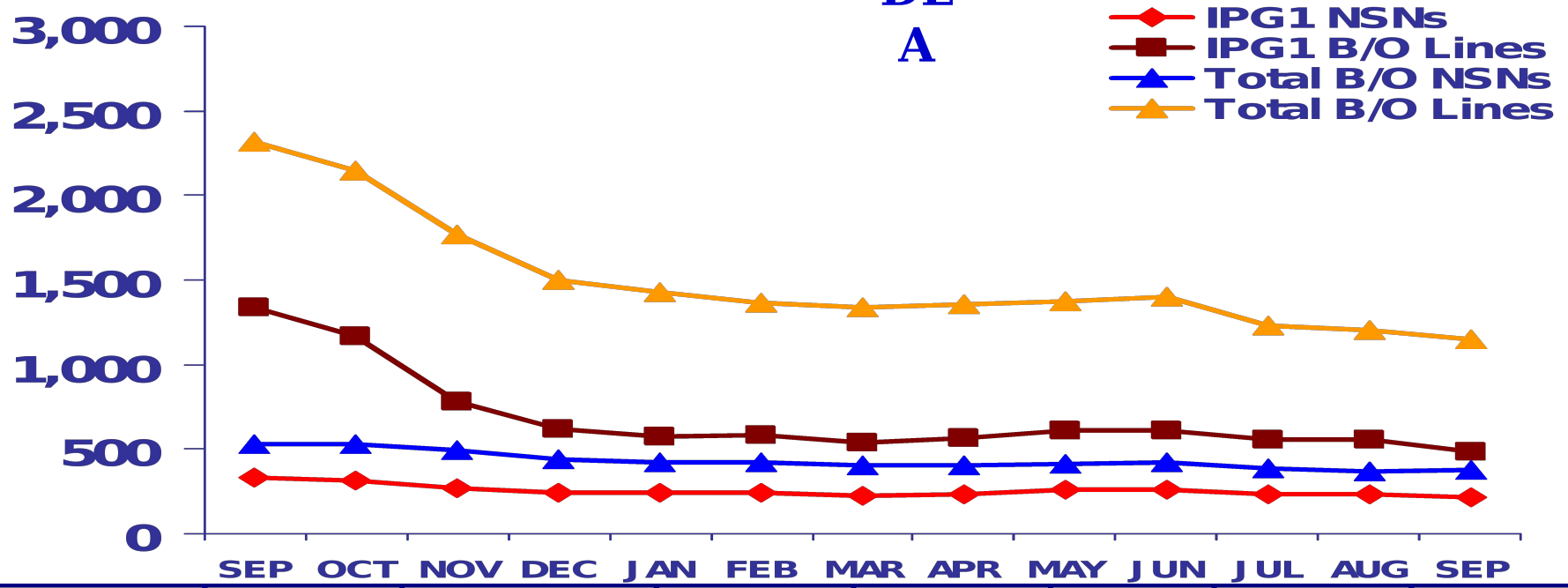


	Apr	May	Jun	Jul	Aug	Sep
DSCC	5.79	5.53	4.59	4	4.06	4.57
DSCP	5.83	6.18	6.37	5.94	5.77	5.13
DSCR	10.85	12.26	11.97	10.9	10.22	10.06
DLA	6.81	7.17	6.87	6.26	6.05	5.89
UCL Yellow	9	9	9	9	9	9
Goal Green	7	7	7	7	7	7

C-2 CUSTOMER FOCUSED METRICS
IPG1 STOCKED BACKORDERS

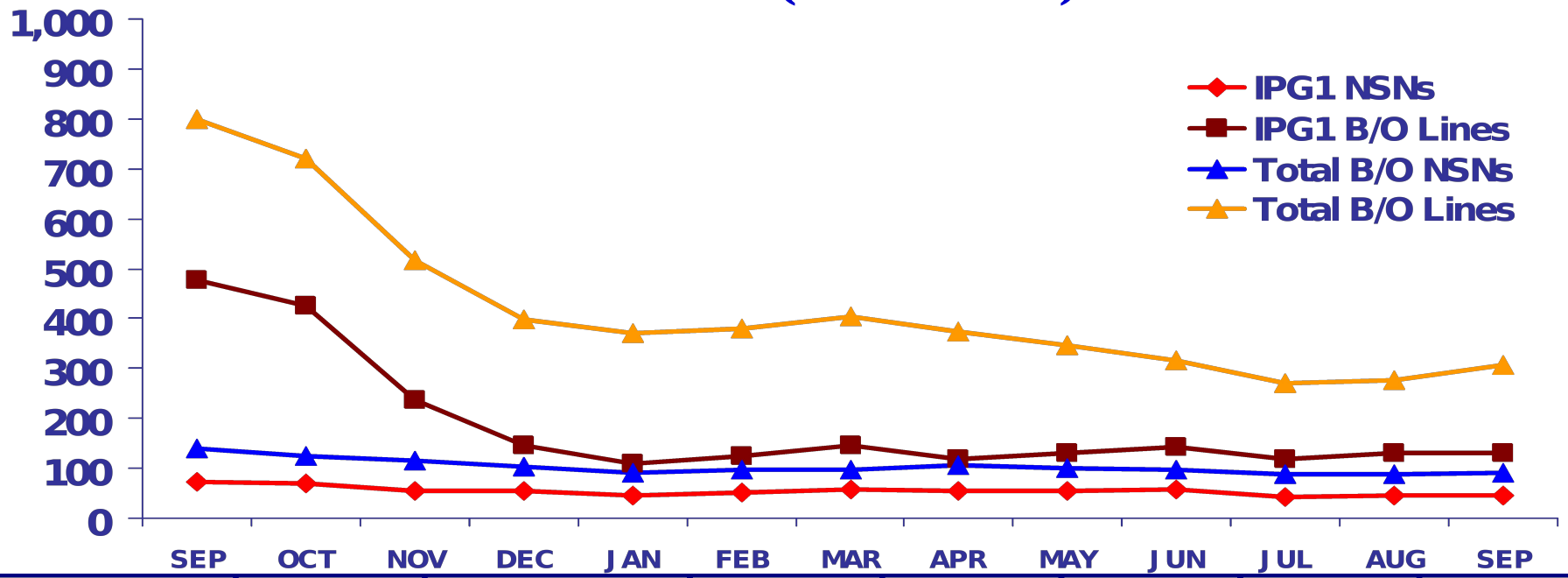
DLA



	NSNs	IPG 1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	238	564	151	82	53	92	186
May-04	262	612	135	112	71	104	190
Jun-04	264	608	169	89	77	109	164
Jul-04	235	559	113	111	70	113	152
Aug-04	231	555	134	74	84	120	143
Sep-04	217	485	104	92	51	125	113

C-2 CUSTOMER FOCUSED METRICS
IPG1 STOCKED BACKORDERS

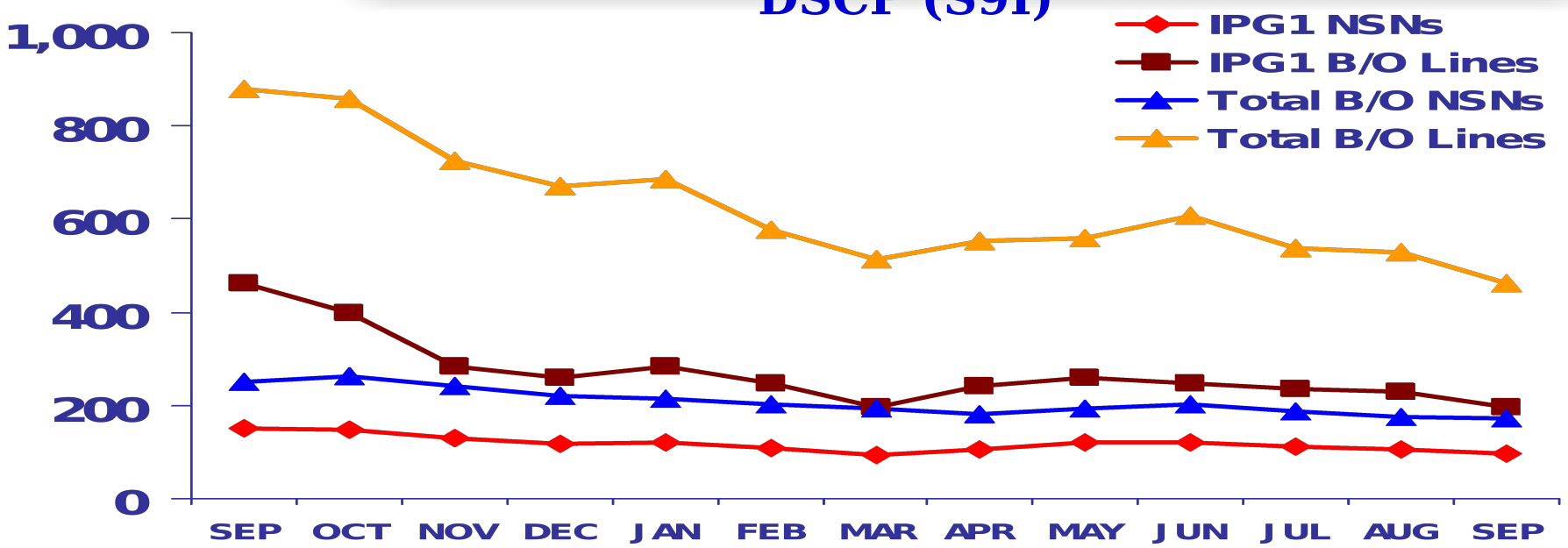
DSCC (S9C – S9E)



	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	54	119	24	17	13	16	49
May-04	55	130	30	17	12	18	53
Jun-04	58	143	48	20	11	17	47
Jul-04	43	120	24	28	16	21	31
Aug-04	46	132	45	18	22	20	27
Sep-04	46	131	31	34	14	30	22

C-2 CUSTOMER FOCUSED METRICS IPG1 STOCKED BACKORDERS

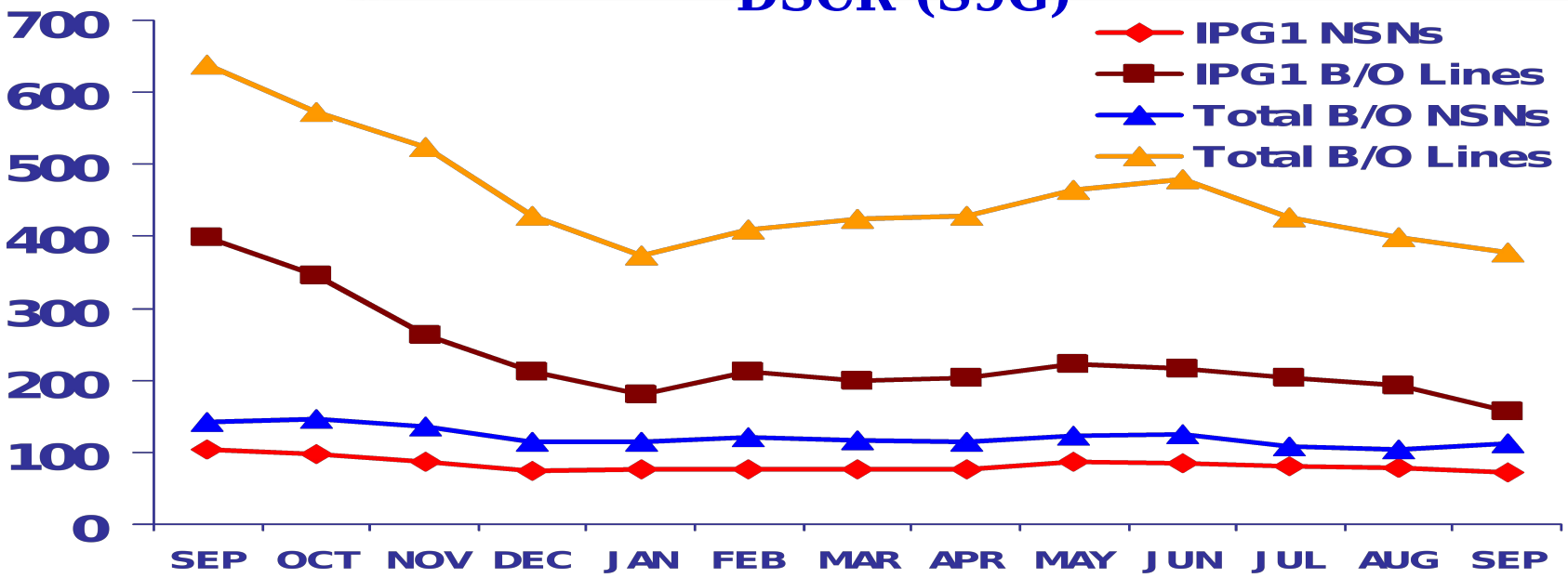
DSCP (S9I)



	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	107	241	85	20	22	38	76
May-04	121	260	53	60	20	49	78
Jun-04	121	249	66	37	41	44	61
Jul-04	111	236	47	49	26	50	64
Aug-04	106	229	56	31	34	47	61
Sep-04	98	196	43	40	26	53	34

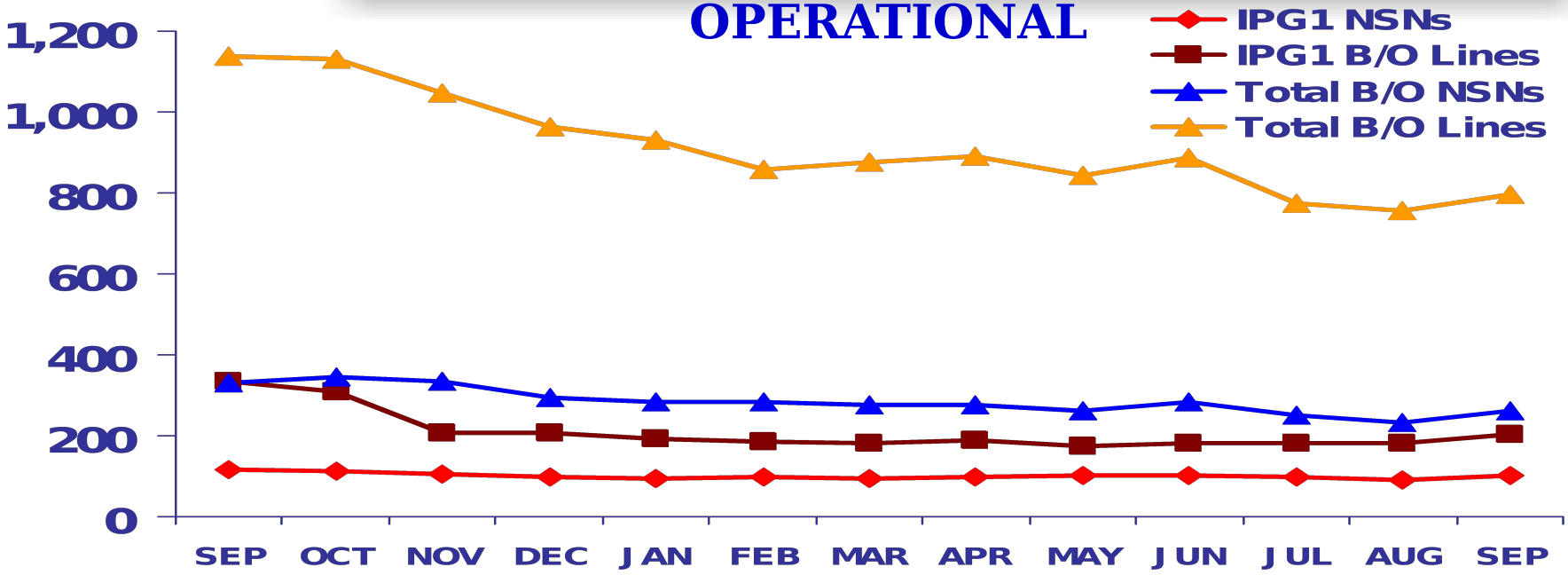
C-2 CUSTOMER FOCUSED METRICS
IPG1 STOCKED BACKORDERS

DSCR (S9G)



	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	77	204	42	45	18	38	61
May-04	86	222	52	35	39	37	59
Jun-04	85	216	55	32	25	48	56
Jul-04	81	203	42	34	28	42	57
Aug-04	79	194	33	25	28	53	55
Sep-04	73	158	30	18	11	42	57

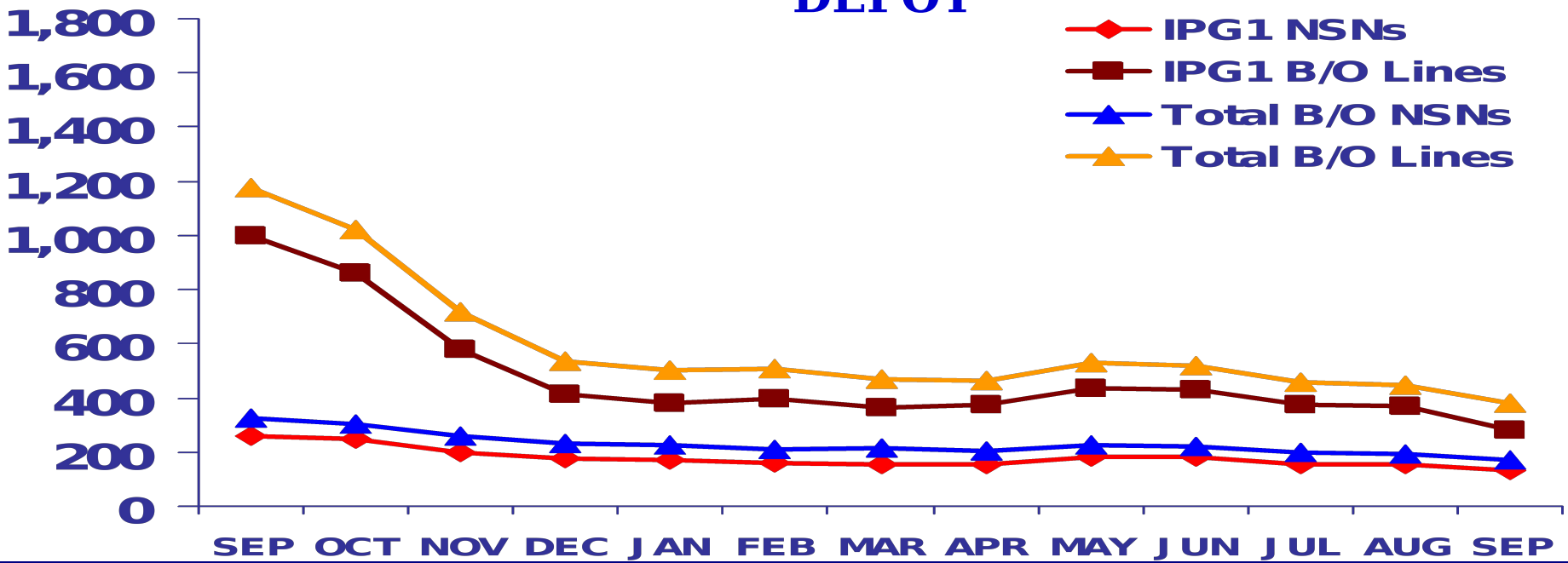
C-2 CUSTOMER FOCUSED METRICS
IPG1 STOCKED BACKORDERS



	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	98	189	63	16	14	33	63
May-04	101	176	28	49	12	32	55
Jun-04	100	180	55	17	35	24	49
Jul-04	97	181	47	36	12	38	48
Aug-04	90	183	62	28	25	23	45
Sep-04	101	202	49	50	24	37	42

C-2 CUSTOMER FOCUSED METRICS
IPG1 STOCKED BACKORDERS

DEPOT



	NSNs	IPG1 B/O	0-30	31-60	61-90	91-180	180+
Apr-04	157	375	88	66	39	59	123
May-04	180	436	107	63	59	72	135
Jun-04	182	428	114	72	42	85	115
Jul-04	157	378	66	75	58	75	104
Aug-04	157	372	72	46	59	97	98
Sep-04	133	283	55	42	27	88	71